DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN

FINANCIAL STATEMENTS

JUNE 30, 2015

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Independent Auditors' Report

The Board of Directors
Delta Gamma Anchor Center for
Blind Children
Denver, Colorado

We have audited the accompanying financial statements of Delta Gamma Anchor Center for Blind Children, (a nonprofit organization) which comprise the statements of financial position as of June 30, 2015 and 2014, and the related statements of activities, functional expenses and cash flows for the years then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Delta Gamma Anchor Center for Blind Children, as of June 30, 2015 and 2014, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Payets & adomo, LLC

September 16, 2015 Denver, Colorado

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DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN STATEMENTS OF FINANCIAL POSITION

<u>June</u> 30,	2015	2014
Assets Cash and cash equivalents Investments Prepaid expenses Promises to give Property and equipment, net of	\$ 528,475 5,238,655 37,873 573,827	\$ 537,881 5,387,154 54,611 694,588
accumulated depreciation Cash held for long-term purposes	5,744,094 176,859	5,661,940 147,704
Total Assets	<u>\$ 12,299,783</u>	<u>\$ 12,483,878</u>
<u>Liabilities and Net Assets</u> <u>Liabilities</u>		
Accounts payable and accrued expenses Deferred revenue	\$ 365,205 49,745	\$ 57,216 82,680
Total liabilities	414,950	139,896
Net assets Unrestricted		
Undesignated Board designated Total unrestricted Temporarily restricted Permanently restricted	6,302,396 <u>2,805,081</u> 9,107,477 32,436 <u>2,744,920</u>	6,488,378 <u>2,797,272</u> 9,285,650 227,748 <u>2,830,584</u>
Total net assets	11,884,833	12,343,982
Total Liabilities and Net Assets	<u>\$ 12,299,783</u>	<u>\$ 12,483,878</u>

$\frac{\text{DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN}}{\text{STATEMENT OF ACTIVITIES}}$

For the Year Ended June 30,				2015
	<u>Unrestricted</u>	Temporarily Restricted	Permanently Restricted	Total
Support, Revenue, and				
Other Gains Contributions Program fees Federal awards Special events (net) Investment income Other Net assets released from restrictions	\$ 982,427 108,938 0 466,766 71,639 4,740 595,245	\$ 242,212 0 2,033 0 0 0 (439,757)	\$ 2,500 0 0 67,324 0 (155,488)	\$ 1,227,339 108,938 2,033 466,766 138,963 4,740
Total support, revenue, and other gains	2,229,755	(195,312)	(85,664)	1,948,779
Expenses Program services School Supporting services	1,892,368			1,892,368
Management and general Fundraising Total supporting services	251,391 264,169 515,560			251,391 264,169 515,560
Total expenses	2,407,928			2,407,928
Changes in net assets	(178,173)	(195,312)	(85,664)	(459,149)
Net assets, beginning of year	9,285,650	227,748	2,830,584	12,343,982
Net assets, end of year	<u>\$ 9,107,477</u>	<u>\$ 32,436</u>	<u>\$ 2,744,920</u>	<u>\$ 11,884,833</u>

$\frac{\text{DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN}}{\text{STATEMENT OF ACTIVITIES}}$

For the Year Ended June 30,				2014
	<u>Unrestricted</u>	Temporarily Restricted	Permanently Restricted	Total
Support, Revenue, and				
Other Gains Contributions Program fees Federal awards Special events (net) Investment income Other	\$ 1,037,452 108,332 0 334,716 441,294 3,633	\$ 231,341 0 9,000 0 0	\$ 2,500 0 0 0 348,906 0	\$ 1,271,293 108,332 9,000 334,716 790,200 3,633
Net assets released	,	Ţ.	•	,
from restrictions	133,030	(64,983)	(68,047)	0
Total support, revenue, and other gains	2,058,457	<u>175,358</u>	283,359	2,517,174
Expenses Program services School Supporting services Management	1,558,810			1,558,810
and general	205,614			205,614
Fundraising	251,206			251,206
Total supporting services	456,820			456,820
Total expenses	2,015,630			2,015,630
Changes in net assets	42,827	175,358	283,359	501,544
Net assets, beginning of year	9,242,823	52,390	2,547,225	11,842,438
Net assets, end of year	\$ 9,285,650	\$ 227,748	\$ 2,830,584	\$ 12,343,982

DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN STATEMENTS OF FUNCTIONAL EXPENSES

	School	Management And <u>General</u>	Fundraising	Totals
For the Year Ended June 30, 2	<u>2015</u>			
Salaries and wages Employee benefits Payroll taxes Total compensation	\$ 1,103,281 55,772 75,574 1,234,627	\$ 88,259 4,036 5,469 97,764	\$ 199,287 8,944 12,121 220,352	\$ 1,390,827 68,752 <u>93,164</u> 1,552,743
Professional fees Supplies Telephone Postage Occupancy Equipment rental and	138,443 74,106 6,937 5,051 132,097	41,646 1,030 702 442 32,556	1,735 2,282 1,142 821 8,338	181,824 77,418 8,781 6,314 172,991
maintenance Printing Dues and subscriptions Travel and conventions Miscellaneous Depreciation and amortization	37,671 10,074 2,474 32,988 14,957	2,726 0 0 0 33,423 41,102	6,042 2,519 0 0 8,093	46,439 12,593 2,474 32,988 56,473 256,890
Total functional expenses	\$ 1,892,368	\$ 251,391	\$ 264,169	\$ 2,407,928
For the Year Ended June 30, 2	<u>2014</u>			
Salaries and wages Employee benefits Payroll taxes Total compensation	\$ 865,016 83,368 70,767 1,019,151	\$ 74,017 6,033 5,121 85,171	\$ 163,965 13,371 11,350 188,686	\$ 1,102,998 102,772 87,238 1,293,008
Professional fees Supplies Telephone Postage Occupancy Equipment rental and	41,576 49,017 6,963 5,224 123,269	16,586 803 705 457 30,184	8,665 1,780 1,146 849 7,806	66,827 51,600 8,814 6,530 161,259
maintenance Printing Dues and subscriptions Travel and conventions Miscellaneous Depreciation and amortization	27,154 11,176 8,238 32,071 14,017	1,965 0 0 0 24,993 44,750	4,355 2,794 0 0 21,141 13,984	33,474 13,970 8,238 32,071 60,151
Total functional expenses	\$ 1,558,810	\$ 205,614	\$ 251,206	\$ 2,015,630

$\frac{\text{DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN}}{\text{STATEMENTS OF CASH FLOWS}}$

For the Years Ended June 30,	2015	2014
Cash flows from operating activities Cash received from contributions Cash received from federal awards Other cash received Interest and dividends received Cash paid to employees and suppliers Net cash provided by operating activities	\$ 1,068,028 2,033 941,744 119,371 (2,000,474) 130,702	\$ 1,229,704 9,000 897,704 101,639 (1,922,050) 315,997
Cash flows from investing activities Proceeds from the sale of investments Purchase of investments Purchase of property and equipment Net increase in assets held for long-term purposes Net cash used for investing activities	1,493,271 (1,325,180) (339,044) (29,155) (200,108)	325,761 (1,101,366) (27,371) (140,607) (943,583)
Cash flows from financing activities Contributions restricted for endowment Contributions restricted for capital expenditures Net cash provided by financing activities	2,500 57,500 60,000	2,500 141,607 144,107
Net decrease in cash and cash equivalents	(9,406)	(483,479)
Cash and cash equivalents, beginning of year	537,881	1,021,360
Cash and cash equivalents, end of year	<u>\$ 528,475</u>	\$ 537,881
Reconciliation of changes in net assets to net cash provided by op-	perating activities	:
Changes in net assets Adjustments Depreciation and amortization	\$ (459,149) 256,890	\$ 501,544 279,688
Depreciation and amortization Unrealized (gain) loss on investments Realized (gain) on investments Contributions restricted for endowment Contributions restricted for capital expenditures	256,890 165,993 (185,585) (2,500) (57,500)	(641,601) (46,960) (2,500) (141,607)
(Increase) decrease in assets Promises to give Prepaid expenses Increase (decrease) in liabilities	120,761 16,738	360,680 (8,124)
Accounts payable and accrued expenses Deferred revenue	307,989 (32,935)	(16,363) 31,240
Net cash provided by operating activities	<u>\$ 130,702</u>	\$ 315,997

NOTE 1 – <u>DESCRIPTION OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>

Delta Gamma Anchor Center for Blind Children (Center) is a nonprofit corporation whose mission is to teach visually impaired infants, young children and their families, providing hope and a nurturing environment where children reach their highest potential.

The Center is exempt from income tax under section 501(c)(3) of the United States Internal Revenue Code and comparable state law, and contributions to it are deductible within the limitations prescribed by the Code. The Center has been classified as a publicly supported organization which is not a private foundation under section 509(a) of the Code. The Center did not have any material unrelated business income tax liability or significant uncertain income tax positions for the years ended June 30, 2015 and 2014. The Center's open Internal Revenue Service audit periods are June 30, 2012 and thereafter.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Classes of Net Assets

The financial statements report amounts separately by classes of net assets:

<u>Unrestricted</u> amounts are those currently available at the discretion of the Board for use in the Center's activities, and those resources invested in property and equipment.

<u>Temporarily restricted</u> amounts are those which are restricted by donors for specific operating purposes, for the acquisition of land, buildings, and equipment, or with a stipulated time restriction. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

<u>Permanently restricted</u> net assets are those restricted by donors requiring in perpetuity that the principal be invested and the income only be used for the Center's exempt purpose. Income from these funds is recognized as unrestricted, temporarily restricted, and permanently restricted income.

Property, Equipment and Depreciation

Assets over \$1,000 are recorded at cost if purchased, or if donated at their fair value at the time of the donation. Depreciation of property and equipment is provided over the estimated useful life of the respective asset on a straight line basis.

The Center reports gifts of land, buildings, and equipment as unrestricted support unless explicit donor stipulations specify how the donated asset must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how those long-lived assets must be maintained, the Center reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

NOTE 1 – <u>DESCRIPTION OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)</u>

Contributed Services

Many individuals volunteer their time and perform a variety of tasks to assist the Center including services in the Center's programs and special events. No amounts have been reflected in the financial statements for such services.

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the program and supporting services benefited.

Investments

Investments are carried at fair value. Donated investments are initially recorded at fair value on the date of donation. Realized and unrealized gains and losses are reflected in the statement of activities.

Federal Awards

Revenue is recognized when expenses are incurred on the projects.

Advertising Costs

The costs of promotion and advertising are expensed as incurred.

Other Matters

For the purposes of the statement of cash flows, the Center considers investments in all highly liquid debt instruments with a maturity of three months or less to be cash and cash equivalents. The Center periodically has cash accounts that exceed the federally insured limit. They are selective with regard to the choice of financial institutions with which they deposit funds.

Subsequent Events

Management is required to evaluate, through the date the financial statements are issued or available to be issued, events or transactions that may require recognition or disclosure in the financial statements, and to disclose the date through which subsequent events were evaluated. The Center's financial statements were available to be issued on September 16, 2015, and this is the date through which subsequent events were evaluated. The Center did not identify any subsequent events requiring disclosure.

NOTE 2 – INVESTMENTS

Carried at fair value (based on quoted market prices):

	2015	2014
Equity securities Fixed income Real estate Commodities	\$ 3,715,619 1,380,504 84,005 58,527	\$ 3,899,304 1,328,277 78,915 80,658
	<u>\$ 5,238,655</u>	\$ 5,387,154
Composition of investment return:		
	2015	2014
Dividends and interest Unrealized gains (losses) on investments Realized gains (losses) on investments Investment return	\$ 119,371 (165,993) <u>185,585</u> 138,963	\$ 101,639 641,601 46,960 790,200
Total investment income	<u>\$ 138,963</u>	\$ 790,200

In accordance with FASB ASC 820, *Fair Value Measurements and Disclosures*, all of the Center's investments are valued using Level 1, Quoted Prices in Active Markets for Identical Assets inputs. The Center reviews its holdings on a regular basis to determine if any investment has experienced an other-than-temporary decline in fair value. At June 30, 2015 and 2014 three mutual fund investments accounted for 60% and 60% of the entire portfolio, respectively.

NOTE 3 - PROMISES TO GIVE

Promises to give are recorded at the net present value, determined using a discount rate commensurate with the IRS Applicable Federal Rate on the date of the promise, as receivables in the year made. Donor restricted promises to give are reported as additions to the appropriate temporarily restricted net assets. Eighty-nine percent of promises to give at June 30, 2015 were from two trusts. Eighty-four percent of promises to give at June 30, 2014 were from two trusts. The promises to give from various trusts and individuals were as follows:

	 2015		
In less than one year In one to five years	\$ 548,327 25,500	\$	672,588 22,000
Total promises to give	\$ 573,827	\$	694,588

Management believes all promises to give will be received.

NOTE 4 – PROPERTY AND EQUIPMENT

	2015	2014
Building	\$ 6,539,928	\$ 6,259,792
Furniture	195,575	157,195
Equipment	333,651	313,123
Auto	23,000	23,000
Logo	6,826	6,826
Artwork	18,855	18,855
	7,117,835	6,778,791
Accumulated depreciation	(2,057,623)	(1,800,733)
•	5,060,212	4,978,058
Land	683,882	683,882
	\$ 5,744,094	\$ 5,661,940

NOTE 5 – <u>DEFERRED REVENUE</u>

The Center received sponsorships and ticket revenue as well as prepaid tuition totaling \$49,745 and \$82,680, which was recorded as deferred revenue as of June 30, 2015 and 2014 primarily for Sunset in the Country (2015 and 2014) and third party events in 2015 and 2014. The revenue and associated expense will be recorded as a special event when the event and school takes place in the subsequent period.

NOTE 6 - NET ASSETS

Net assets are available for the following purposes:

<i>8</i> 1 · 1		2015		2014
Unrestricted Net Assets: Undesignated Designated for quasi-endowment		5,302,396 2,805,081	\$	6,488,378 2,797,272
Temporarily Restricted Net Assets:	\$ 9	<u>,107,477</u>	<u>\$</u>	9,285,650
Ages and stages questionnaire	\$	0	\$	2,636
Building		0		6,597
Capital		0		141,107
Family support		3,838		15,896
Outreach		0		299
Parent compass		2,709		6,150
Research		4,303		18,553
Staff development and literacy		19,342		30,474
Therapy/classroom		2,244		6,036
	\$	32,436	\$	227,748

NOTE 7 – NET ASSETS RELEASED FROM RESTRICTIONS

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes as follows:

restricted purposes as follows:	2015	2014
Ages and stages questionnaire Building maintenance Capital Family support Internship Operations Outreach Parent Compass Research Staff development and literacy Supplies Therapy	\$ 2,636 85,011 205,204 23,059 0 70,477 4,440 4,915 14,250 16,807 1,625 166,821	\$ 0 30,713 1,000 3,743 1,955 37,334 9,800 6,957 5,000 0 1,155 35,373
	<u>\$ 595,245</u>	<u>\$ 133,030</u>
NOTE 8 – <u>SPECIAL EVENTS</u>	2015	2014
Revenues Dancing with the Anchors Sunset in the Country 2014 Sunset in the Country 2013 Foresight Golf Classic 2014 Foresight Golf Classic 2013 Cherrity Pie Theater Events Visions of Love Total revenues	\$ 0 757,424 0 143,751 0 39,029 0 29,735 969,939	\$ 29,073 0 675,672 0 109,649 0 26,089 22,349 862,832
Expenses Dancing with the Anchors Sunset in the Country 2014 Sunset in the Country 2013 Foresight Golf Classic 2014 Foresight Golf Classic 2013 Cherrity Pie Theater Events Visions of Love Total expenses	\$ 0 404,805 0 75,664 0 9,410 0 13,294 503,173	\$ 13,313 0 419,232 0 70,383 0 16,531 8,657 528,116 \$ 334,716
Net Special Event Revenue	<u>\$ 466,766</u>	<u>φ 334,/10</u>

NOTE 9 – ENDOWMENTS

The Center's endowments consist of approximately three individual funds established for a variety of purposes. Two endowments are considered donor-restricted endowment funds and one is considered a board-designated endowment fund. As required by the generally accepted accounting principles, net assets associated with endowment funds,

NOTE 9 – ENDOWMENTS (CONTINUED)

including funds designated by the Board to function as endowments, are classified and reported based on the existence or absence of donor imposed restrictions.

The Board of the Center has interpreted the Colorado Prudent Management of Institutional Funds Act (CPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Center classifies as permanently restricted and board designated net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor restricted endowment fund that is not classified in permanently restricted or board designated net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Center in a manner consistent with the standard of prudence prescribed by CPMIFA. In accordance with CPMIFA, the Center considers the following factors in making a determination to appropriate or accumulate donor restricted and board designated endowment funds:

- 1. The duration and preservation of the fund.
- 2. The purpose of the Center and the donor restricted endowment fund.
- 3. General economic conditions.
- 4. The possible effect of inflation and deflation.
- 5. The expected total return from income and the appreciation of investments.
- 6. Other resources of the Center.
- 7. The investment policies of the Center.
- 8. One of the Center's permanently restricted endowments has a restriction that requires an affirmative vote of at least two-thirds of the entire Board in order to withdraw amounts greater that the amount calculated under the endowment's Spending Policy. The Center held \$2,744,920 and \$2,830,584 in permanently restricted endowment net asset for the years ended June 30, 2015 and 2014 and \$2,805,081 and \$2,797,272 in board designated endowment net asset for the years ended June 30, 2015 and 2014.

Changes in endowment net assets for the year ended June 30, 2015:

			T	emporarily	Pe	rmanently	
	J	Inrestricted	I	Restricted	F	Restricted	Total
Endowment net assets,							
beginning of the year	\$	2,797,272	\$	227,748	\$	2,830,584	\$ 5,855,604
Contributions		0		242,412		2,500	244,912
Federal awards		0		2,033		0	2,033
Investment gains		71,639		0		67,324	138,963
Net assets released							
from restrictions		(63,830)		(439,757)		(155,488)	 (659,075)
Endowment net assets,							
end of year	\$	2,805,081	\$	32,436	\$	2,744,920	\$ 5,582,437

NOTE 9 – ENDOWMENTS (CONTINUED)

Changes in endowment net assets for the year ended June 30, 2014:

			Temporarily		Permanently		
	Unrestricted		Restricted		Restricted		 Total
Endowment net assets,							
beginning of the year	\$	1,678,995	\$	52,390	\$	2,547,225	\$ 4,278,610
Contributions		810,452		231,341		2,500	1,044,293
Federal awards		0		9,000		0	9,000
Investment gains		363,595		0		348,906	712,501
Net assets released							
from restrictions		(55,770)		(64,983)		(68,047)	 (188,800)
Endowment net assets,							
end of year	\$	2,797,272	\$	227,748	\$	2,830,584	\$ 5,855,604

NOTE 10 – COMMITMENTS

Operating Leases

The Center entered into operating leases for copiers in December 2012 and September 2009 for \$210 and \$255 per month that expire in March 2016 and September 2014. Lease expense for the years ended June 30, 2015 and 2014 was \$3,285 and \$7,977.

Future minimum lease payments for the succeeding years ending June 30:

2016 \$ 1,680

Commitment

The Center has an annual Sunset Event, Sunset in the Wild 2015, for which the Center has signed a contract with a caterer to provide services for the event and with a production company for a video production for the event. The contracts contain various penalties for failure to hold the event.

NOTE 11 – PENSION PLAN

The Center offers a tax deferred annuity 403(b) retirement plan to all eligible employees. The Center provides matching funds of 4% to full time employees with one year of service and 5.6% to full time employees with two or more years of service. Pension expense was \$34,767 and \$42,095 for the years ended June 30, 2015 and 2014.

NOTE 12 – CONCENTRATION IN DONATIONS

Twenty-four percent of the 2015 total support, revenue and other gains were received from two donors. Fourteen percent of the 2014 total support, revenue, and other gains were received from one donor. The Center monitors its cash flow so that it does not rely on these large donations to perform its exempt purpose.