DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN

FINANCIAL STATEMENTS

JUNE 30, 2017

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Independent Auditors' Report

The Board of Directors
Delta Gamma Anchor Center for
Blind Children
Denver, Colorado

We have audited the accompanying financial statements of Delta Gamma Anchor Center for Blind Children, (a nonprofit organization) which comprise the statements of financial position as of June 30, 2017 and 2016, and the related statements of activities, functional expenses and cash flows for the years then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Delta Gamma Anchor Center for Blind Children, as of June 30, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Payets & adams, LLC

September 13, 2017 Denver, Colorado

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DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN STATEMENTS OF FINANCIAL POSITION

<u>June 30,</u>	2017	2016
Assets		
Cash and cash equivalents	\$ 349,208	\$ 361,203
Investments	4,525,087	4,471,808
Prepaid expenses	22,697	22,702
Promises to give	543,077	519,289
Property and equipment, net of	- 1-,	,
accumulated depreciation	5,267,273	5,511,349
Cash held for long-term purposes	129,342	191,078
Total Assets	<u>\$ 10,836,684</u>	\$ 11,077,429
<u>Liabilities and Net Assets</u> Liabilities		
Accounts payable and accrued expenses	\$ 78,725	\$ 79,447
Deferred revenue	20,950	68,780
Deferred revenue	20,730	
Total liabilities	99,675	148,227
Net assets		
Unrestricted		
Undesignated	5,910,337	6,112,486
Board designated	2,058,644	2,227,703
Total unrestricted	7,968,981	8,340,189
Temporarily restricted	34,757	16,344
Permanently restricted	2,733,271	2,572,669
1 officiality foodfood	<u></u>	2,512,509
Total net assets	10,737,009	10,929,202
Total Liabilities and Net Assets	<u>\$ 10,836,684</u>	<u>\$ 11,077,429</u>

DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN STATEMENT OF ACTIVITIES

For the Year Ended June 30,				2017
	<u>Unrestricted</u>	Temporarily Restricted	Permanently Restricted	Total
Support, Revenue, and Other Gains Contributions Program fees Special events (net)	\$ 681,763 92,332 466,426	\$ 99,123 0 0	\$ 0 0 0	\$ 780,886 92,332 466,426
Investment income Other Net assets released	256,776 16,384	0	319,576 0	576,352 16,384
from restrictions	239,684	(80,710)	(158,974)	0
Total support, revenue, and other gains	1,753,365	18,413	160,602	1,932,380
Expenses Program services School Supporting services	1,631,034			1,631,034
Management and general Fundraising Total supporting services	153,474 340,065 493,539			153,474 340,065 493,539
Total expenses	2,124,573			2,124,573
Changes in net assets	(371,208)	18,413	160,602	(192,193)
Net assets, beginning of year	8,340,189	16,344	2,572,669	10,929,202
Net assets, end of year	\$ 7,968,981	<u>\$ 34,757</u>	\$ 2,733,271	\$ 10,737,009

DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN STATEMENT OF ACTIVITIES

For the Year Ended June 30,				2016
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Support, Revenue, and Other Gains Contributions Program fees Special events (net) Investment loss Other Net assets released from restrictions Total support, revenue,	\$ 726,022 109,255 270,580 (15,165) 4,478 229,010	\$ 55,166 0 0 0 0 (71,258)	\$ 3,000 0 0 (17,499) 0 (157,752)	\$ 784,188 109,255 270,580 (32,664) 4,478
and other gains	1,324,180	(16,092)	(172,251)	1,135,837
Expenses Program services School Supporting services Management and general Fundraising Total supporting services Total expenses	1,581,726 210,852 298,890 509,742 2,091,468			1,581,726 210,852 298,890 509,742 2,091,468
Changes in net assets	(767,288)	(16,092)	(172,251)	(955,631)
Net assets, beginning of year	9,107,477	32,436	2,744,920	11,884,833
Net assets, end of year	\$ 8,340,189	\$ 16,344	\$ 2,572,669	<u>\$ 10,929,202</u>

DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN STATEMENTS OF FUNCTIONAL EXPENSES

	School	Management And General	Fundraising	Totals
For the Year Ended June 30, 2	<u> 2017</u>			
Salaries and wages Employee benefits Payroll taxes Total compensation	\$ 1,023,202 39,797 81,242 1,144,241	\$ 74,952 2,983 6,093 84,028	\$ 232,845 6,961 14,217 254,023	\$ 1,330,999 49,741 101,552 1,482,292
Professional fees Supplies Telephone Postage Occupancy Equipment rental and	30,172 36,577 8,053 3,139 127,286	14,603 256 388 303 12,368	2,575 2,192 1,262 6,811 19,936	47,350 39,025 9,703 10,253 159,590
maintenance Printing Dues and subscriptions Travel and conventions Miscellaneous Depreciation and amortization	31,754 2,497 1,111 20,711 8,500 216,993	1,530 366 6 0 29,168	4,973 11,398 7 0 2,902	38,257 14,261 1,124 20,711 40,570 261,437
Total functional expenses	\$ 1,631,034	\$ 153,474	\$ 340,065	\$ 2,124,573
For the Year Ended June 30, 2	<u> 2016</u>			
Salaries and wages Employee benefits Payroll taxes Total compensation	\$ 905,212 44,656 88,180 1,038,048	\$ 76,857 3,060 6,613 86,530	\$ 231,801 7,036 15,431 254,268	\$ 1,213,870 54,752 110,224 1,378,846
Professional fees Supplies Telephone Postage Occupancy Equipment rental and	78,773 42,214 7,641 3,464 128,467	17,304 725 573 382 31,337	13 4,700 1,337 4,380 8,131	96,090 47,639 9,551 8,226 167,935
maintenance Printing Dues and subscriptions Travel and conventions Miscellaneous Depreciation and amortization	25,110 3,561 1,855 38,097 7,844 206,652	1,883 117 9 0 30,139 41,853	4,394 5,835 9 0 2,743	31,387 9,513 1,873 38,097 40,726
Total functional expenses	\$ 1,581,726	\$ 210,852	\$ 298,890	\$ 2,091,468

DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN STATEMENTS OF CASH FLOWS

For the Years Ended June 30,	2017	2016
Cash flows from operating activities Cash received from contributions Other cash received Interest and dividends received Cash paid to employees and suppliers Net cash (used for) operating activities	\$ 829,593 1,013,224 101,557 (2,422,260) (477,886)	\$ 929,359 591,904 105,414 (2,382,659) (755,982)
Cash flows from investing activities Proceeds from the sale of investments Purchase of investments Purchase of property and equipment Net increase in assets held for long-term purposes Net cash provided by investing activities	1,843,701 (1,422,185) (17,361) 61,736 465,891	1,730,135 (1,101,366) (28,840) (14,219) 585,710
Cash flows from financing activities Contributions restricted for endowment Net cash provided by financing activities	0	3,000 3,000
Net decrease in cash and cash equivalents	(11,995)	(167,272)
Cash and cash equivalents, beginning of year	361,203	528,475
Cash and cash equivalents, end of year	\$ 349,208	\$ 361,203
Reconciliation of changes in net assets to net cash (used for) open	rating activities:	
Changes in net assets Adjustments	\$ (192,193)	\$ (955,631)
Depreciation and amortization Unrealized (gain) loss on investments Realized (gain) on investments Contributions restricted for endowment	261,437 (342,821) (131,974) 0	261,585 337,179 (199,101) (3,000)
(Increase) decrease in assets Promises to give Prepaid expenses Increase (decrease) in liabilities	(23,788)	54,538 15,171
Accounts payable and accrued expenses Deferred revenue	(722) (47,830)	(285,758) 19,035
Net cash (used for) operating activities	<u>\$ (477,886)</u>	<u>\$ (755,982)</u>

DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN NOTES TO FINANCIAL STATEMENTS

NOTE 1 – <u>DESCRIPTION OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>

Delta Gamma Anchor Center for Blind Children (Center) is a nonprofit corporation whose mission is to teach visually impaired infants, young children and their families, providing hope and a nurturing environment where children reach their highest potential.

The Center is exempt from income tax under section 501(c)(3) of the United States Internal Revenue Code and comparable state law, and contributions to it are deductible within the limitations prescribed by the Code. The Center has been classified as a publicly supported organization which is not a private foundation under section 509(a) of the Code. The Center did not have any material unrelated business income tax liability or significant uncertain income tax positions for the years ended June 30, 2017 and 2016. The Center's open Internal Revenue Service audit periods are June 30, 2014 and thereafter.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Classes of Net Assets

The financial statements report amounts separately by classes of net assets:

<u>Unrestricted</u> amounts are those currently available at the discretion of the Board for use in the Center's activities, and those resources invested in property and equipment.

<u>Temporarily restricted</u> amounts are those which are restricted by donors for specific operating purposes, for the acquisition of land, buildings, and equipment, or with a stipulated time restriction. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

<u>Permanently restricted</u> net assets are those restricted by donors requiring in perpetuity that the principal be invested and the income only be used for the Center's exempt purpose. Income from these funds is recognized as unrestricted, temporarily restricted, and permanently restricted income.

Property, Equipment and Depreciation

Assets over \$1,000 are recorded at cost if purchased, or if donated at their fair value at the time of the donation. Depreciation of property and equipment is provided over the estimated useful life of the respective asset on a straight line basis.

The Center reports gifts of land, buildings, and equipment as unrestricted support unless explicit donor stipulations specify how the donated asset must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how those long-lived assets must be maintained, the Center reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN NOTES TO FINANCIAL STATEMENTS

NOTE 1 – <u>DESCRIPTION OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)</u>

Contributed Services

Many individuals volunteer their time and perform a variety of tasks to assist the Center including services in the Center's programs and special events. No amounts have been reflected in the financial statements for such services.

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the program and supporting services benefited.

Investments

Investments are carried at fair value. Donated investments are initially recorded at fair value on the date of donation. Realized and unrealized gains and losses are reflected in the statement of activities.

Federal Awards

Revenue is recognized when expenses are incurred on the projects.

Advertising Costs

The costs of promotion and advertising are expensed as incurred.

Other Matters

For the purposes of the statement of cash flows, the Center considers investments in all highly liquid debt instruments with a maturity of three months or less to be cash and cash equivalents. The Center periodically has cash accounts that exceed the federally insured limit. They are selective with regard to the choice of financial institutions with which they deposit funds.

Subsequent Events

Management is required to evaluate, through the date the financial statements are issued or available to be issued, events or transactions that may require recognition or disclosure in the financial statements, and to disclose the date through which subsequent events were evaluated. The Center's financial statements were available to be issued on September 13, 2017, and this is the date through which subsequent events were evaluated. The Center did not identify any subsequent events requiring disclosure.

<u>DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN</u> <u>NOTES TO FINANCIAL STATEMENTS</u>

NOTE 2 – INVESTMENTS

Carried at fair value (based on quoted market prices):

	2017	2016
Equity securities Fixed income Real estate Commodities	\$ 3,191,263 1,231,293 68,745 33,786	\$ 3,082,265 1,269,914 77,571 42,058
	\$ 4,525,087	<u>\$ 4,471,808</u>
Composition of investment return:		
	2017	2016
Dividends and interest Unrealized gains (losses) on investments Realized gains on investments Investment return (losses)	\$ 101,557 342,821 131,974 576,352	\$ 105,414 (337,179) 199,101 (32,664)
Total investment income (loss)	<u>\$ 576,352</u>	\$ (32,664)

In accordance with FASB ASC 820, *Fair Value Measurements and Disclosures*, all of the Center's investments are valued using Level 1, Quoted Prices in Active Markets for Identical Assets inputs. The Center reviews its holdings on a regular basis to determine if any investment has experienced an other-than-temporary decline in fair value. At June 30, 2017 and 2016 three mutual fund investments accounted for 57% and 59% of the entire portfolio, respectively.

NOTE 3 – PROMISES TO GIVE

Promises to give are recorded at the net present value, determined using a discount rate commensurate with the IRS Applicable Federal Rate on the date of the promise, as receivables in the year made. Donor restricted promises to give are reported as additions to the appropriate temporarily restricted net assets. Ninety-two percent of promises to give at June 30, 2017 were from one trust. Ninety-six percent of promises to give at June 30, 2016 were from one trust. The promises to give from various trusts and individuals were as follows:

		2016		
In less than one year In one to five years	\$	543,077 <u>0</u>	\$	515,289 4,000
Total promises to give	\$	543,077	\$	519,289

Management believes all promises to give will be received.

DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN NOTES TO FINANCIAL STATEMENTS

NOTE 4 – PROPERTY AND EQUIPMENT

	 2017	2016
Building	\$ 6,539,929	\$ 6,539,929
Furniture	192,418	192,418
Equipment	324,654	307,293
Auto	23,000	23,000
Logo	6,826	6,826
Artwork	 18,855	18,855
	7,105,682	7,088,321
Accumulated depreciation	 (2,522,291)	(2,260,854)
	4,583,391	4,827,467
Land	 683,882	683,882
	\$ 5,267,273	\$ 5,511,349

NOTE 5 – <u>DEFERRED REVENUE</u>

The Center received sponsorships and ticket revenue as well as prepaid tuition totaling \$20,950 and \$68,780, which was recorded as deferred revenue as of June 30, 2017 and 2016 primarily for Sunset in the Country (2017 and 2016) and third-party events in 2017 and 2016. The revenue and associated expense will be recorded as a special event when the event and school takes place in the subsequent period.

NOTE 6 – NET ASSETS

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TT A LANDA A	2017	2016
Unrestricted Net Assets: Undesignated Designated for quasi-endowment	\$ 5,910,337 2,058,644	\$ 6,112,486 2,227,703
Temporarily Restricted Net Assets:	<u>\$ 7,968,981</u>	\$ 8,340,189
Family support	\$ 4,397	\$ 3,676
Parent Compass Outreach	586 26,980	2,578
Staff development and literacy	0	6,622
Supplies Therapy/classroom	0 2,794	2,223 1,245
	<u>\$ 34,757</u>	<u>\$ 16,344</u>

<u>DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN</u> <u>NOTES TO FINANCIAL STATEMENTS</u>

NOTE 7 – <u>NET ASSETS RELEASED FROM RESTRICTIONS</u>

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes as follows:

restricted purposes as follows:	 2017	 2016
Building maintenance Capital Digital literacy Family support Operations Outreach Parent Compass Research Staff development and literacy Supplies Therapy	\$ 87,564 0 20,000 2,979 71,411 20 4,325 0 6,624 5,138 41,623 239,684	\$ 86,282 175 0 2,362 71,470 0 3,492 4,303 12,818 6,791 41,317 229,010
NOTE 8 – <u>SPECIAL EVENTS</u> Revenues Dancing with the Anchors Sunset in the Country 2017 Sunset in the Country 2016	\$ 2017 0 845,081 0	\$ 2016 39,736 0 292,364
Foresight Golf Classic 2017 Foresight Golf Classic 2016 Cherrity Pie Visions of Love Total revenues	107,400 0 71,187 21,001 1,044,669	 0 159,636 49,567 27,088 568,391
Expenses Dancing with the Anchors Sunset in the Country 2017 Sunset in the Country 2016 Foresight Golf Classic 2017 Foresight Golf Classic 2016 Cherrity Pie Visions of Love Total expenses	\$ 0 465,561 0 71,959 0 34,303 6,420 578,243	\$ 20,659 0 172,523 0 80,923 12,182 11,524 297,811
Net Special Event Revenue	\$ 466,426	\$ 270,580

NOTE 9 – ENDOWMENTS

The Center's endowments consist of approximately three individual funds established for a variety of purposes. Two endowments are considered donor-restricted endowment funds and one is considered a board-designated endowment fund. As required by the generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board to function as endowments, are classified and reported based on the existence or absence of donor imposed restrictions.

DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN NOTES TO FINANCIAL STATEMENTS

NOTE 9 – ENDOWMENTS (CONTINUED)

The Board of the Center has interpreted the Colorado Prudent Management of Institutional Funds Act (CPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Center classifies as permanently restricted and board designated net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor restricted endowment fund that is not classified in permanently restricted or board designated net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Center in a manner consistent with the standard of prudence prescribed by CPMIFA. In accordance with CPMIFA, the Center considers the following factors in making a determination to appropriate or accumulate donor restricted and board designated endowment funds:

- 1. The duration and preservation of the fund.
- 2. The purpose of the Center and the donor restricted endowment fund.
- 3. General economic conditions.
- 4. The possible effect of inflation and deflation.
- 5. The expected total return from income and the appreciation of investments.
- 6. Other resources of the Center.
- 7. The investment policies of the Center.
- 8. One of the Center's permanently restricted endowments has a restriction that requires an affirmative vote of at least two-thirds of the entire Board in order to withdraw amounts greater that the amount calculated under the endowment's Spending Policy. The Center held \$2,733,271 and \$2,572,669 in permanently restricted endowment net asset for the years ended June 30, 2017 and 2016 and \$2,058,644 and \$2,227,703 in board designated endowment net asset for the years ended June 30, 2017 and 2016.

Changes in endowment net assets for the year ended June 30, 2017:

	Unrestricted		Temporarily Restricted		Permanently Restricted		Total	
Endowment net assets,		<u> </u>		<u>cstreted</u>		<u> </u>		Total
beginning of the year	\$	2,227,703	\$	16,344	\$	2,572,669	\$	4,816,716
Contributions		0		99,123		0		99,123
Investment income		256,809		0		319,576		576,385
Net assets released								
from restrictions	_	(425,868)		(80,710)		(158,974)		(665,552)
Endowment net assets,								
end of year	\$	2,058,644	\$	34,757	\$	2,733,271	\$	4,826,672

<u>DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN</u> <u>NOTES TO FINANCIAL STATEMENTS</u>

NOTE 9 – ENDOWMENTS (CONTINUED)

Changes in endowment net assets for the year ended June 30, 2016:

Endowment net assets,	<u>. L</u>	<u>Inrestricted</u>		emporarily Restricted		rmanently Restricted		Total
beginning of the year	\$	2,805,081	\$	32,436	\$	2,744,920	\$	5,582,437
Contributions	Ψ	2,003,001	Ψ	55,166	Ψ	3,000	Ψ	58,166
Investment losses		(15,507)		0		(17,499)		(33,006)
Net assets released		(15,507)		Ü		(17,122)		(33,000)
from restrictions		(561,871)		(71,258)		(157,752)		(790,881)
Endowment net assets,						,		,
end of year	\$	2,227,703	\$	16,344	\$	2,572,669	\$	4,816,716

NOTE 10 – COMMITMENTS

Operating Leases

The Center entered into operating leases for copiers in October 2014 and November 2015 for \$264 and \$357 per month that expire in September 2019 and October 2020. Lease expense for the years ended June 30, 2017 and 2016 was \$7,446 and \$6,018.

Future minimum lease payments for the succeeding years ending June 30:

2018	\$ 7,446
2019	7,446
2020	5,074
2021	1,428

Commitment

The Center has an annual Sunset Event, Sunset in the Country 2017, for which the Center has signed a contract with a caterer to provide services for the event and with a production company for a video production for the event. The contracts contain various penalties for failure to hold the event.

NOTE 11 – PENSION PLAN

The Center offers a tax deferred annuity 403(b) retirement plan to all eligible employees. The Center provides matching funds of 4% to full time employees with one year of service and 5.6% to full time employees with two or more years of service. Pension expense was \$24,821 and \$29,715 for the years ended June 30, 2017 and 2016.

NOTE 12 - CONCENTRATION IN DONATIONS

Twenty-one percent of the 2016 total support, revenue, and other gains were received from two donors. The Center monitors its cash flow so that it does not rely on these large donations to perform its exempt purpose.