DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN

FINANCIAL STATEMENTS

JUNE 30, 2016

CONTENTS

Independent Auditors' Report	2 - 3
Financial Statements	
Statements of Financial Position	4
Statements of Activities	5 - 6
Statements of Functional Expenses	7
Statements of Cash Flows	8
Notes to Financial Statements	9 - 15



Independent Auditors' Report

The Board of Directors
Delta Gamma Anchor Center for
Blind Children
Denver, Colorado

We have audited the accompanying financial statements of Delta Gamma Anchor Center for Blind Children, (a nonprofit organization) which comprise the statements of financial position as of June 30, 2016 and 2015, and the related statements of activities, functional expenses and cash flows for the years then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

400 South Colorado Boulevard, Suite 690 • Denver, Colorado 80246 303 733-3796 • FAX 303 733-6230 • www.pnacpa.com

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Delta Gamma Anchor Center for Blind Children, as of June 30, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Payote & adams, LLC

September 13, 2016 Denver, Colorado

DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN STATEMENTS OF FINANCIAL POSITION

June 30,	2016	2015
Assets		
Cash and cash equivalents	\$ 361,203	\$ 528,475
Investments	4,471,808	5,238,655
Prepaid expenses	22,702	37,873
Promises to give	519,289	573,827
Property and equipment, net of	213,203	0.0,02.
accumulated depreciation	5,511,349	5,744,094
Cash held for long-term purposes	191,078	176,859
cum note for rong term purposes		
Total Assets	<u>\$ 11,077,429</u>	<u>\$ 12,299,783</u>
<u>Liabilities and Net Assets</u>		
Liabilities	ф 2 6 7.2 0 7
Accounts payable and accrued expenses	\$ 79,447	\$ 365,205
Deferred revenue	68,780	49,745
Total liabilities	148,227	414,950
Net assets		
Unrestricted		
Undesignated	6,112,486	6,302,396
Board designated	2,227,703	2,805,081
Total unrestricted	8,340,189	9,107,477
Temporarily restricted	16,344	32,436
Permanently restricted	2,572,669	2,744,920
Total net assets	10,929,202	11,884,833
Total Liabilities and Net Assets	\$ 11,077,429	\$ 12,299,783

$\frac{\text{DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN}}{\text{STATEMENT OF ACTIVITIES}}$

For the Year Ended June 30,								2016
	<u>Unr</u>	restricted		nporarily stricted		rmanently lestricted		Total
Support, Revenue, and Other Gains Contributions Program fees Special events (net) Investment loss Other Net assets released from restrictions	\$	726,022 109,255 270,580 (15,165) 4,478 229,010	\$	55,166 0 0 0 0 0 (71,258)	\$	3,000 0 0 (17,499) 0 (157,752)	\$	784,188 109,255 270,580 (32,664) 4,478
Total support, revenue, and other gains	1	1,324,180		(16,092)		(172,251)		1,135,837
Expenses Program services School Supporting services	1	1,581,726						1,581,726
Management and general Fundraising Total supporting services		210,852 298,890 509,742						210,852 298,890 509,742
Total expenses	2	2,091,468						2,091,468
Changes in net assets		(767,288)		(16,092)		(172,251)		(955,631)
Net assets, beginning of year		<u>9,107,477</u>		32,436		2,744,920	1	11,884,833
Net assets, end of year	\$ 8	<u>3,340,189</u>	<u>\$</u>	16,344	<u>\$</u>	2,572,669	<u>\$ 1</u>	10,929,202

$\frac{\text{DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN}}{\text{STATEMENT OF ACTIVITIES}}$

For the Year Ended June 30,				2015
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Support, Revenue, and				
Other Gains Contributions Program fees Federal awards Special events (net) Investment income Other Net assets released from restrictions	\$ 982,427 108,938 0 466,766 71,639 4,740 595,245	\$ 242,412 0 2,033 0 0 0 (439,757)	\$ 2,500 0 0 67,324 0 (155,488)	\$ 1,227,339 108,938 2,033 466,766 138,963 4,740
Total summent mayonya	·	 ,		
Total support, revenue, and other gains	2,229,755	(195,312)	(85,664)	1,948,779
Expenses Program services School Supporting services	1,892,368			1,892,368
Management and general Fundraising Total supporting services	251,391 264,169 515,560			251,391 264,169 515,560
Total expenses	2,407,928			2,407,928
Changes in net assets	(178,173)	(195,312)	(85,664)	(459,149)
Net assets, beginning of year	9,285,650	227,748	2,830,584	12,343,982
Net assets, end of year	\$ 9,107,477	<u>\$ 32,436</u>	\$ 2,744,920	\$ 11,884,833

DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN STATEMENTS OF FUNCTIONAL EXPENSES

	School	Management And <u>General</u>	<u>Fundraising</u>	<u>Totals</u>
For the Year Ended June 30, 2	<u>2016</u>			
Salaries and wages Employee benefits Payroll taxes Total compensation	\$ 905,212 44,656 88,180 1,038,048	\$ 76,857 3,060 6,613 86,530	\$ 231,801 7,036 15,431 254,268	\$ 1,213,870 54,752 110,224 1,378,846
Professional fees Supplies Telephone Postage Occupancy Equipment rental and	78,773 42,214 7,641 3,464 128,467	17,304 725 573 382 31,337	13 4,700 1,337 4,380 8,131	96,090 47,639 9,551 8,226 167,935
maintenance Printing Dues and subscriptions Travel and conventions Miscellaneous Depreciation and amortization	25,110 3,561 1,855 38,097 7,844	1,883 117 9 0 30,139	4,394 5,835 9 0 2,743	31,387 9,513 1,873 38,097 40,726
Total functional expenses	206,652 \$ 1,581,726	<u>41,853</u> <u>\$ 210,852</u>	\$ 298,890	\$ 2,091,468
For the Year Ended June 30, 2	<u>2015</u>			
Salaries and wages Employee benefits Payroll taxes Total compensation	\$ 1,103,281 55,772 75,574 1,234,627	\$ 88,259 4,036 5,469 97,764	\$ 199,287 8,944 12,121 220,352	\$ 1,390,827 68,752 93,164 1,552,743
Professional fees Supplies Telephone Postage Occupancy Equipment rental and	138,443 74,106 6,937 5,051 132,097	41,646 1,030 702 442 32,556	1,735 2,282 1,142 821 8,338	181,824 77,418 8,781 6,314 172,991
maintenance Printing Dues and subscriptions Travel and conventions Miscellaneous Depreciation and amortization	37,671 10,074 2,474 32,988 14,957	2,726 0 0 0 33,423 41,102	6,042 2,519 0 0 8,093	46,439 12,593 2,474 32,988 56,473 256,890
Total functional expenses	\$ 1,892,368	\$ 251,391	\$ 264,169	\$ 2,407,928

$\frac{\text{DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN}}{\text{\underline{STATEMENTS OF CASH FLOWS}}}$

For the Years Ended June 30,		2016		2015
Cash flows from operating activities Cash received from contributions Cash received from federal awards Other cash received Interest and dividends received Cash paid to employees and suppliers Net cash provided by (used for) operating activities	\$	929,359 0 591,904 105,414 (2,382,659) (755,982)	\$	1,068,028 2,033 941,744 119,371 (2,000,474) 130,702
Cash flows from investing activities Proceeds from the sale of investments Purchase of investments Purchase of property and equipment Net increase in assets held for long-term purposes Net cash provided by (used for) investing activities	_	1,730,135 (1,101,366) (28,840) (14,219) 585,710		1,493,271 (1,325,180) (339,044) (29,155) (200,108)
Cash flows from financing activities Contributions restricted for endowment Contributions restricted for capital expenditures Net cash provided by financing activities		3,000 0 3,000		2,500 57,500 60,000
Net decrease in cash and cash equivalents		(167,272)		(9,406)
Cash and cash equivalents, beginning of year		528,475		537,881
Cash and cash equivalents, end of year	<u>\$</u>	361,203	<u>\$</u>	528,475
Reconciliation of changes in net assets to net cash provided by (u	sed 1	for) operating	acti	vities:
Changes in net assets Adjustments Depreciation and amortization Unrealized loss on investments Realized (gain) on investments Contributions restricted for endowment Contributions restricted for capital expenditures (Increase) decrease in assets	\$	(955,631) 261,585 337,179 (199,101) (3,000) 0	\$	(459,149) 256,890 165,993 (185,585) (2,500) (57,500)
Promises to give Prepaid expenses		54,538 15,171		120,761 16,738
Increase (decrease) in liabilities Accounts payable and accrued expenses Deferred revenue		(285,758) 19,035		307,989 (32,935)
Net cash provided by (used for) operating activities	\$	(755,982)	\$	130,702

NOTE 1 – <u>DESCRIPTION OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>

Delta Gamma Anchor Center for Blind Children (Center) is a nonprofit corporation whose mission is to teach visually impaired infants, young children and their families, providing hope and a nurturing environment where children reach their highest potential.

The Center is exempt from income tax under section 501(c)(3) of the United States Internal Revenue Code and comparable state law, and contributions to it are deductible within the limitations prescribed by the Code. The Center has been classified as a publicly supported organization which is not a private foundation under section 509(a) of the Code. The Center did not have any material unrelated business income tax liability or significant uncertain income tax positions for the years ended June 30, 2016 and 2015. The Center's open Internal Revenue Service audit periods are June 30, 2013 and thereafter.

<u>Use of Estimates</u>

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Classes of Net Assets

The financial statements report amounts separately by classes of net assets:

<u>Unrestricted</u> amounts are those currently available at the discretion of the Board for use in the Center's activities, and those resources invested in property and equipment.

<u>Temporarily restricted</u> amounts are those which are restricted by donors for specific operating purposes, for the acquisition of land, buildings, and equipment, or with a stipulated time restriction. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

<u>Permanently restricted</u> net assets are those restricted by donors requiring in perpetuity that the principal be invested and the income only be used for the Center's exempt purpose. Income from these funds is recognized as unrestricted, temporarily restricted, and permanently restricted income.

Property, Equipment and Depreciation

Assets over \$1,000 are recorded at cost if purchased, or if donated at their fair value at the time of the donation. Depreciation of property and equipment is provided over the estimated useful life of the respective asset on a straight line basis.

The Center reports gifts of land, buildings, and equipment as unrestricted support unless explicit donor stipulations specify how the donated asset must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how those long-lived assets must be maintained, the Center reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

NOTE 1 – <u>DESCRIPTION OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)</u>

Contributed Services

Many individuals volunteer their time and perform a variety of tasks to assist the Center including services in the Center's programs and special events. No amounts have been reflected in the financial statements for such services.

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the program and supporting services benefited.

Investments

Investments are carried at fair value. Donated investments are initially recorded at fair value on the date of donation. Realized and unrealized gains and losses are reflected in the statement of activities.

Federal Awards

Revenue is recognized when expenses are incurred on the projects.

Advertising Costs

The costs of promotion and advertising are expensed as incurred.

Other Matters

For the purposes of the statement of cash flows, the Center considers investments in all highly liquid debt instruments with a maturity of three months or less to be cash and cash equivalents. The Center periodically has cash accounts that exceed the federally insured limit. They are selective with regard to the choice of financial institutions with which they deposit funds.

Subsequent Events

Management is required to evaluate, through the date the financial statements are issued or available to be issued, events or transactions that may require recognition or disclosure in the financial statements, and to disclose the date through which subsequent events were evaluated. The Center's financial statements were available to be issued on September 13, 2016, and this is the date through which subsequent events were evaluated. The Center did not identify any subsequent events requiring disclosure.

NOTE 2 - INVESTMENTS

Carried at fair value (based on quoted market prices):

	2016	2015
Equity securities Fixed income Real estate Commodities	\$ 3,082,265 1,269,914 77,571 42,058	\$ 3,715,619 1,380,504 84,005 58,527
	<u>\$ 4,471,808</u>	\$ 5,238,655
Composition of investment return:		
	2016	2015
Dividends and interest Unrealized gains (losses) on investments Realized gains (losses) on investments Investment return (losses)	\$ 105,414 (337,179) 199,101 (32,664)	\$ 119,371 (165,993) 185,585 138,963
Total investment income (loss)	<u>\$ (32,664)</u>	<u>\$ 138,963</u>

In accordance with FASB ASC 820, *Fair Value Measurements and Disclosures*, all of the Center's investments are valued using Level 1, Quoted Prices in Active Markets for Identical Assets inputs. The Center reviews its holdings on a regular basis to determine if any investment has experienced an other-than-temporary decline in fair value. At June 30, 2016 and 2015 three mutual fund investments accounted for 59% and 60% of the entire portfolio, respectively.

NOTE 3 - PROMISES TO GIVE

Promises to give are recorded at the net present value, determined using a discount rate commensurate with the IRS Applicable Federal Rate on the date of the promise, as receivables in the year made. Donor restricted promises to give are reported as additions to the appropriate temporarily restricted net assets. Ninety-six percent of promises to give at June 30, 2016 were from one trust. Eighty-nine percent of promises to give at June 30, 2015 were from two trusts. The promises to give from various trusts and individuals were as follows:

	 2016		
In less than one year In one to five years	\$ 515,289 4,000	\$	548,327 25,500
Total promises to give	\$ 519,289	\$	573,827

Management believes all promises to give will be received.

NOTE 4 – PROPERTY AND EQUIPMENT

	_	2016	_	2015
Building	\$	6,539,929	\$	6,539,928
Furniture		192,418		195,575
Equipment		307,293		333,651
Auto		23,000		23,000
Logo		6,826		6,826
Artwork		18,855		18,855
		7,088,321		7,117,835
Accumulated depreciation		(2,260,854)		(2,057,623)
<u>-</u>		4,827,467		5,060,212
Land	_	683,882	_	683,882
	\$	5,511,349	\$	5,744,094

NOTE 5 – <u>DEFERRED REVENUE</u>

The Center received sponsorships and ticket revenue as well as prepaid tuition totaling \$68,780 and \$49,745, which was recorded as deferred revenue as of June 30, 2016 and 2015 primarily for Sunset in the Country (2016 and 2015) and third party events in 2016 and 2015. The revenue and associated expense will be recorded as a special event when the event and school takes place in the subsequent period.

NOTE 6 - NET ASSETS

Net assets are available for the following purposes:

TT	2016	2015
Unrestricted Net Assets: Undesignated Designated for quasi-endowment	\$ 6,112,486 2,227,703	\$ 6,302,396 2,805,081
Temporarily Restricted Net Assets:	<u>\$ 8,340,189</u>	<u>\$ 9,107,477</u>
Family support Parent compass	\$ 3,676 2,578	\$ 3,838 2,709
Research Staff development and literacy	0 6,622	4,303 19,342
Supplies Therapy/classroom	2,223 1,245	0 2,244
	\$ 16,344	\$ 32,436

NOTE 7 – <u>NET ASSETS RELEASED FROM RESTRICTIONS</u>

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes as follows:

	2016		2015
\$	0 86,282 175 2,362 71,470 0 3,492 4,303 12,818 6,791 41,317	\$	2,636 85,011 205,204 23,059 70,477 4,440 4,915 14,250 16,807 1,625 166,821
<u>\$</u>	229,010	\$	595,245
\$	2016 39,736 0 292,364 0 159,636 49,567 27,088 568,391	\$	2015 0 757,424 0 143,751 0 39,029 29,735 969,939
\$ 	20,659 0 172,523 0 80,923 12,182 11,524 297,811 270,580	\$ 	0 404,805 0 75,664 0 9,410 13,294 503,173
	\$ \$ \$	\$ 0 86,282 175 2,362 71,470 0 3,492 4,303 12,818 6,791 41,317 \$ 229,010 \$ 39,736 0 292,364 0 159,636 49,567 27,088 568,391 \$ 20,659 0 172,523 0 80,923 12,182 11,524 297,811	\$ 0 \$ 86,282 175 2,362 71,470 0 3,492 4,303 12,818 6,791 41,317 \$ 229,010 \$ \$ 2016 \$ 39,736 \$ 0 292,364 0 159,636 49,567 27,088 568,391 \$ 20,659 \$ 0 172,523 0 80,923 12,182 11,524 297,811

NOTE 9 – ENDOWMENTS

The Center's endowments consist of approximately three individual funds established for a variety of purposes. Two endowments are considered donor-restricted endowment funds and one is considered a board-designated endowment fund. As required by the generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board to function as endowments, are classified and reported based on the existence or absence of donor imposed restrictions.

NOTE 9 – ENDOWMENTS (CONTINUED)

The Board of the Center has interpreted the Colorado Prudent Management of Institutional Funds Act (CPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Center classifies as permanently restricted and board designated net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor restricted endowment fund that is not classified in permanently restricted or board designated net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Center in a manner consistent with the standard of prudence prescribed by CPMIFA. In accordance with CPMIFA, the Center considers the following factors in making a determination to appropriate or accumulate donor restricted and board designated endowment funds:

- 1. The duration and preservation of the fund.
- 2. The purpose of the Center and the donor restricted endowment fund.
- 3. General economic conditions.
- 4. The possible effect of inflation and deflation.
- 5. The expected total return from income and the appreciation of investments.
- 6. Other resources of the Center.
- 7. The investment policies of the Center.
- 8. One of the Center's permanently restricted endowments has a restriction that requires an affirmative vote of at least two-thirds of the entire Board in order to withdraw amounts greater that the amount calculated under the endowment's Spending Policy. The Center held \$2,572,669 and \$2,744,920 in permanently restricted endowment net asset for the years ended June 30, 2016 and 2015 and \$2,227,703 and \$2,805,081 in board designated endowment net asset for the years ended June 30, 2016 and 2015.

Changes in endowment net assets for the year ended June 30, 2016:

			Temporarily		Permanently		
	J	<u>Jnrestricted</u>	R	estricted	_F	Restricted	Total
Endowment net assets,							
beginning of the year	\$	2,805,081	\$	32,436	\$	2,744,920	\$ 5,582,437
Contributions		0		55,166		3,000	58,166
Investment losses		(15,507)		0		(17,499)	(33,006)
Net assets released							
from restrictions		(561,871)		(71,258)		(157,752)	 (790,881)
Endowment net assets,							
end of year	\$	2,227,703	\$	16,344	\$	2,572,669	\$ 4,816,716

NOTE 9 – ENDOWMENTS (CONTINUED)

Changes in endowment net assets for the year ended June 30, 2015:

	<u>_ U</u>	Unrestricted		Temporarily Restricted		Permanently Restricted		Total	
Endowment net assets,									
beginning of the year	\$	2,797,272	\$	227,748	\$	2,830,584	\$	5,855,604	
Contributions		0		242,412		2,500		244,912	
Federal awards		0		2,033		0		2,033	
Investment gains		71,639		0		67,324		138,963	
Net assets released									
from restrictions		(63,830)		(439,757)		(155,488)		(659,075)	
Endowment net assets,									
end of year	\$	2,805,081	\$	32,436	\$	2,744,920	\$	5,582,437	

NOTE 10 - COMMITMENTS

Operating Leases

The Center entered into operating leases for copiers in October 2014 and November 2015 for \$264 and \$357 per month that expire in September 2019 and October 2020. Lease expense for the years ended June 30, 2016 and 2015 was \$6,018 and \$3,285.

Future minimum lease payments for the succeeding years ending June 30:

2017	\$ 7,446
2018	7,446
2019	7,446
2020	5,074
2021	1,428

Commitment

The Center has an annual Sunset Event, Sunset in the Country 2016, for which the Center has signed a contract with a caterer to provide services for the event and with a production company for a video production for the event. The contracts contain various penalties for failure to hold the event.

NOTE 11 – PENSION PLAN

The Center offers a tax deferred annuity 403(b) retirement plan to all eligible employees. The Center provides matching funds of 4% to full time employees with one year of service and 5.6% to full time employees with two or more years of service. Pension expense was \$29,715 and \$34,767 for the years ended June 30, 2016 and 2015.

NOTE 12 - CONCENTRATION IN DONATIONS

Twenty-one percent of the 2016 total support, revenue and other gains were received from two donors. Twenty-four percent of the 2015 total support, revenue, and other gains were received from two donors. The Center monitors its cash flow so that it does not rely on these large donations to perform its exempt purpose.